**Adapting Games from Negotiation Concepts:**

**Activity 1:**

**Position – Interest Negotiation Walk**

*Goal: to take steps and meet in the middle*

*Stand facing your partner, about half a room apart. You will begin negotiating, taking turns. Each turn consists of one of the sides trying to further the negotiation and solve the problem. Each time your partner asks or inquires about something that you feel is relevant and constructive to your interests, tell him/her to take ONE step forward. If your partner offers comments or questions that are against your interests, tell him/her to take TWO steps backward.*

**Teen:**

The school year is about to start and you are beginning grade 11. You have received a unique opportunity from your high school team’s soccer coach to attend a two-week training camp in France. It is one of the most prestigious soccer camps in Europe. Students who attend this camp will be eligible to apply for the very coveted summer jobs as youth instructors at the same camp. You really want to go, but your parents are against it. They don’t like the idea that the camp will cause you to miss two weeks of school.They are afraid that you’ll get too far behind in your school work and start grade 11, the most demanding year of high school, at a disadvantage.

**Parent:**

Your son/daughter is about to start grade 11. He/she wants to join a delegation with his soccer team to participate in a two-week soccer training camp in France. It is one of the most prestigious soccer camps in Europe. Students who attend the camp are eligible to apply for the very coveted summer jobs as youth instructors at the same camp. The camp is two weeks long and will be held during school time. You think that it is a terrible idea for your son/daughter to miss so much school and that it will put him too far behind in his studies in Grade 11, the most demanding year of high school.

**Activity 2:**

**Options (with emphasis on creativity):**

Your friend, Christopher, is coming for a visit from Germany. He is going to stay at your house during the visit. You agreed that you’ll pick him up from the train station upon his arrival. His train is scheduled to arrive at 16:30. You made plans to leave work early to be at the train station by 16:30. It’s 16:45 and you haven’t found Christopher in the crowd yet. You know that he was on that train and that the train arrived on time, but where could he be? You must have missed him among the hundreds of people at the crowded train station. You reach into your pocket for your phone to contact Christopher, only to discover that you have forgotten your phone at the office. Christopher doesn’t have your home address, it’s his first time in Israel and you’ve promised to pick him up.

What are you going to do? How will you find him at the train station?

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**Options – Role-play Scenario**

**Student**:

You are a high school student. Your weekly schedule is packed with lessons and you always feel that there is no time at school for you to rest or relax in between classes because the breaks are so short. Luckily, you are not the only student who feels this way. The student council has submitted a proposal to the school administration to extend the breaks between lessons. The school administration agreed to make this change if the teachers are also in favor.

You are meeting with the teacher representative to try and negotiate an agreement. Remember creativity and an open mind are keys to success.

**Teacher:**

Students at your high school submitted a proposal to the administration to extend the breaks. The administration said they’d consider extending the breaks if teachers and students agree to make this change. You understand why the students need more time between classes, however, neither you nor any other teachers are interested or willing to stay at school longer and get home later. Extending the breaks means teachers will have to change their schedules and stay at school later.

You are meeting the student representative to try and negotiate an agreement. Remember creativity and an open mind are keys to success.